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ACRONYMS

| AfDB | African Development Bank | IBRD | International Bank for Reconstruction and Development |
|--------|--|--------|---|
| AICD | Africa Infrastructure Country Diagnostic | IFC | International Finance Corporation |
| ATC&C | Aggregate Technical, Commercial, and Collections | IFIs | International Financial Institutions |
| BPE | Bureau of Public Enterprises | IPP | Independent Power Plants |
| Capex | Capital Expenditure | IRP | Interim Rules Period |
| CBN | The Central Bank of Nigeria | KPI | Key Performance Indicator |
| CPs | Conditions Precedent | kV | Kilovolt |
| CSOs | Civil Society Organization | KWh | Kilowatt Hour |
| DFI | Development Finance Institution | LC | Letter of Credit |
| DisCos | Distribution Companies | MAN | Manufacturers Association of Nigerian |
| ELPS | Escravos–Lagos Pipeline System | MD | Maximum Demand |
| EPSRA | Electric Power Sector Reform Act | MDA | Ministries, Departments and Agencies |
| FEC | The Federal Executive Council | MDBs | Multilateral Development Banks |
| FGN | The Federal Government of Nigeria | MHI | Manitoba Hydro International |
| FMoF | Federal Ministry of Finance | MIGA | Multilateral Investment Guarantee Agency |
| FMoPWH | Federal Ministry of Power, Works and Housing | МО | The Market Operator |
| FX | Foreign Exchange | MW | Mega Watt |
| GDP | Gross Domestic Product | ΜΥΤΟ | Multi-Year Tariff Order |
| GenCos | Generation Companies | NAPTIN | National Power Training Institute of Nigeria |
| GSAs | Gas Sales Agreements | NASS | National Assembly |
| GWh | Gigawatt Hour | NBET | Nigerian Bulk Electricity Trading company |

ACRONYMS

- NDPHC Niger Delta Power Holding Company Limited
- **NELMCO** Nigerian Electricity Liability Management Company
- **NEMFS** Nigerian Electricity Market Stabilisation Facility
- **NEPA** National Electric Power Authority
- NERC Nigerian Electricity Regulatory Commission
- **NESI** Nigerian Electricity Supply Industry
- NGC Nigerian Gas Company
- **NIPP** National Integrated Power Project
- **NNPC** Nigerian National Petroleum Corporation
- **Opex** Operating Expense
- **OVP** Office of the Vice President
- PACP Presidential Action Committee on Power
- PCOA Put-Call Option Agreement
- **PPA** Power Purchase Agreement
- **PSRP** Power Sector Recovery Program
- PTFP Presidential Task Force on Power
- **PV** Photovoltaic
- **REA** Rural Electrification Agency
- SHS Solar Home Systems
- TCN Transmission Company of Nigeria

- **TEM** Transitional Electricity Market
- TUOS Transmission Use Of System
- WBG World Bank Group

POWER SECTOR RECOVERY IMPLEMENTATION PROGRAM

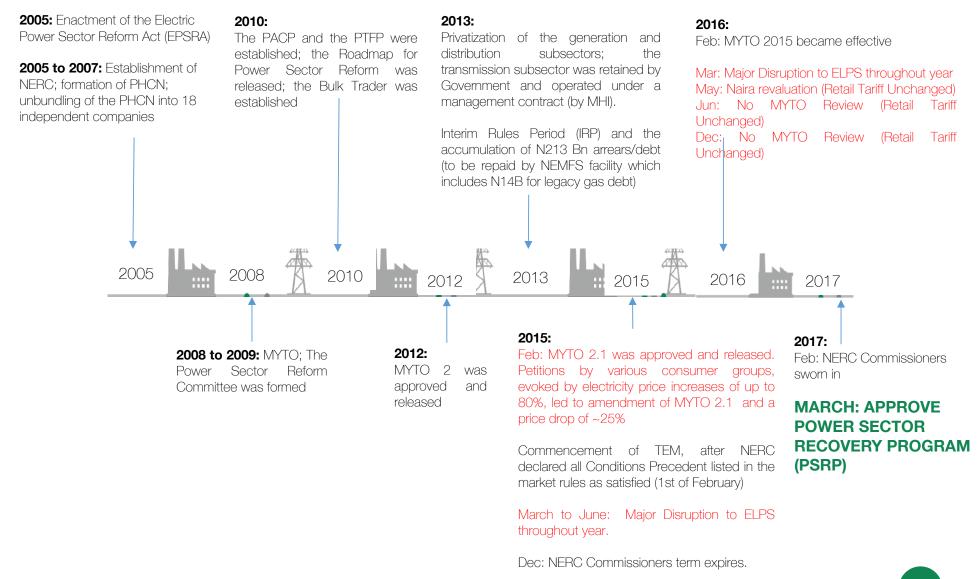
What is the Power Sector Recovery Program (PSRP)?

It is a series of carefully thought out policy actions, operational and financial interventions to be implemented by the Federal Government of Nigeria to attain financial viability of the power sector, and, **RESET** the Nigerian Electricity Supply Industry ("NESI").

In summary:

Approval of the Power Sector Recovery Program by FEC. Which comprises of the following activities:

- 1. Eliminate Accumulated Deficit (2015, 2016);
- 2. Dimension and commit to fund future sector deficit (2017 2021);
- 3. Ensure Disco performance AND implementation of credible Business Continuity Plans;
- 4. Establish data driven processes for decision making across the sector;
- 5. Put measures in place guaranteeing a minimum of 4,000 MWH/H of averaged daily energy;
- 6. Develop and implement a communication strategy for the implementation program;
- 7. Develop and implement a robust loss reduction plan e.g. metering
- 8. Ensure MDA debts are paid and implement payment mechanism for future bills;
- 9. Restore Sector Governance:
 - Put all Boards across the sector in place (NBET, TCN, NELMCO, NDPHC, REA, BPE);
- 10. Increase electricity access by implementing off grid renewable solutions;
- 11. Develop and implement an FX policy for the power sector;
- 12. Make electricity market contracts effective;
- 13. Implement an end user tariff trajectory ensuring cost reflective tariffs are achieved over 5 years.

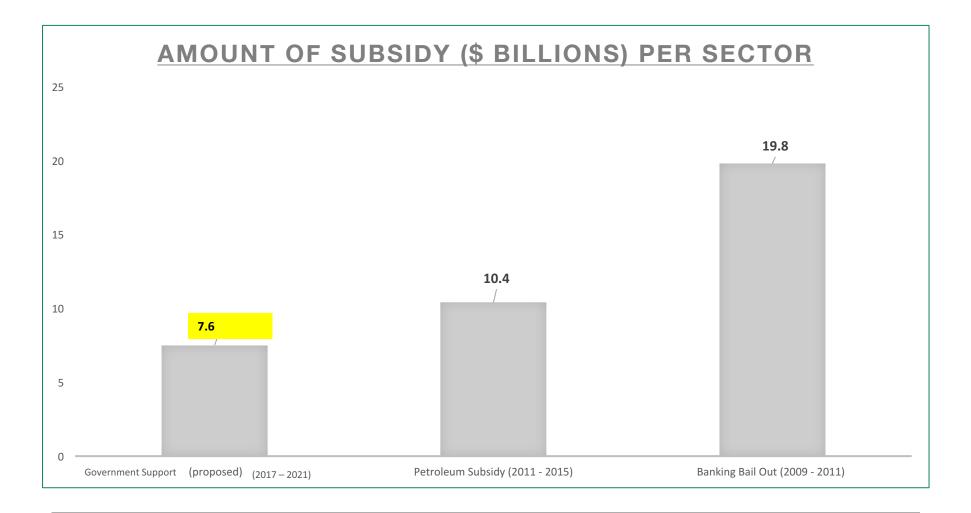


Key Points:

- 1. The sector is in transition from government to private-sector owned and operated. Therefore, it is facing liquidity challenges arising from consumers' orientation to pay only for what they use, transitional learning, regulatory compliance, forex rate changes and vandalism of power assets that affect production stability and breeds consumer resistance to payments.
- 2. The sector shortfall is inevitable at this tariff level, even with zero collection losses i.e. it is therefore paramount that government provides a subsidy (or similar mechanism) to offset the expected shortfall.
- 3. The longer it takes to increase tariffs, the larger the market shortfall grows.
- 4. The market shortfall for 2015 and 2016 is estimated at N473 billion while the tariff shortfall is approximately N458 billion.
- 5. The sector will require approx. \$1.5 billion annually for the next five years (2017 to 2021) to achieve sector viability with viability predicated on taking the steps outlined in the PSRIP.
- 6. The national economy is losing \$29.3 billion annually, due to the lack of adequate power.
- 7. A TCN CEO has been appointed to restructure the company.
- 8. The FEC approved N701 billion CBN facility for NBET on the 1st March 2017. At this meeting, the FEC also approved that FGN continue discussions with the World Bank Group (WBG) with the objective of securing financial support of c.\$2.5 billion for the power sector.
- 9. After discussions with the WBG, the Power Sector Recovery Program was created.

10. This document is the Power Sector Recovery Program (PSRP).

Proposed Power Sector Government Support Vs Other Sector Subsidy(s)



As part of the Power Sector Recovery Program (PSRP) a detailed action plan has been developed with clear tasks and timeframes for the Federal Government, Office of the Vice President and the following institutions:

- 1. Federal Ministry of Power, Works and Housing
- 2. Federal Ministry of Finance
- 3. Federal Ministry of Petroleum Resources
- 4. Central Bank of Nigeria
- 5. Nigerian Electricity Regulatory Commission
- 6. Bureau of Public Enterprises
- 7. Nigerian National Petroleum Corporation
- 8. Niger Delta Power Holding Company
- 9. Nigerian Bulk Electricity Trader
- 10. Transmission Company of Nigeria
- 11. Nigerian Electricity Liability Management Company (NELMCO)

INTRODUCTION

POWER SECTOR RECOVERY IMPLEMENTATION PROGRAM

INTRODUCTION BACKGROUND

The power sector's reforms started with the publication of the National Electric Power Policy in 2001, followed by the Electric Power Sector Reform Act of 2005 (EPSR Act) that unbundled the National Electric Power Authority (NEPA), and, created eighteen (18) successor corporate entities six (6) GENCOs, eleven (11) DISCOs and TCN. Amongst others, two key new institutions were established: the Nigerian Electricity Regulatory Commission (NERC; created in 2005), as the sector regulator and the Nigerian Bulk Electricity Trading company (NBET; created in 2010) as the bulk electricity trader. The privatization of the DISCOs and GENCOs was completed in November 2013 whilst the transmission company, TCN remained under the control of the Ministry of Power. FGN still retains 40 percent ownership in the DISCOs. Three of the five thermal GENCOs were sold in their entirety to the private sector while FGN retains 51 percent in one and 30 percent in another. The Hydropower plants (Kainji, Jebba, and Shiroro) were concessioned.

Following its privatization in November 2013, the power sector was expected to evolve in 4 stages: (i) the Interim Period, which started in November 2013 and characterized by the allocation of sector cashflow deficits across all market participants before expected tariff reviews: (ii) the Transitional Electricity Market (TEM), characterized by NBET's active trading of power - as a buyer from GENCOs and a seller to DISCOs; (iii) the Medium Term Electricity Market. characterized by direct trading between GENCOs and DISCOs (NBET ceases to exist at this stage); and (iv) the Final Market, with bilateral contracts between electricity buyers and sellers at all levels, and, a central balancing mechanism through the creation of a spot electricity market. Due to a number of challenges. the reforms are still at the TEM stage.

Since privatization in 2013, the Nigerian power sector has experienced major set-backs resulting in the financial distress of many of the sector's participants The sector is in a state of emergency which could cause further deterioration in power supply and the failure of the power sector reform program, that will severely constrain the country's ability to revive growth and restore confidence for private investments. The Ministries of Power and Finance believe that urgent, deliberate and decisive actions are needed to get the sector back on track. The two Ministries acknowledge that most of the GENCOs and DISCOs may essentially be insolvent.

The FGN has since approved N701 billion CBN facility for NBET on the 1st March 2017. FEC also approved that FGN continue discussions with the World Bank Group (WBG) with the objective of securing financial support of \$2.5 billion for the power sector.

In view of the urgent need to address the dire challenges within the NESI, this Power Sector Recovery Program (PSRP) has been developed.

INTRODUCTION

Key Objectives of the PSRP:

- (i) to improve power supply reliability to meet growing demand;
- (ii) to strengthen the sector's institutional framework and increase transparency;
- (iii) to implement clear policies that promote and encourage investor confidence in the sector; and
- (iv) to establish a contract-based electricity market.

Key Deliverables:

- Dimensioning Accumulated Deficit (2015, 2016) and Future Shortfall (2017-2021)
- Developing Mechanisms for Settlement of Accumulated Debt
- Developing Interventions to Minimize Subsidy Going Forward
- Restoring Sector Financial Viability
- Ensuring DisCo Loss Reductions
- Identifying Funding Sources
- Addressing Infrastructure Gaps
- Addressing Gas Pipeline Vandalism
- Enabling Electricity Market Business Continuity
- Developing a Communications Strategy for Stakeholders

INTRODUCTION

Components of the PSRP Work Plan:

1. Financial analysis

- Review and analysis of the accumulated deficit with attribution across the value chain and according to the different factors
- Development of sector financial simulation model which will focus on cash/debt flow analysis encompassing all market participants and make projections into the medium term.
- Financial analysis of DISCOs and GENCOs: based on audited financial statements, management accounts and NERC KPI submissions

2. Regulatory strengthening and public communication

- Tariff methodology review and tariff/subsidy scenario analysis
- Requirements for PPA and Vesting Contracts activation
- Interim management arrangements for private companies reverting to public ownership
- Development of communications strategy for implementation of the PSRP

3. Financing of the recovery program

- Review of the linkage of macroeconomic policy framework
- Fiscal space analysis for funding the implementation of the recovery program
- Prior actions (conditions precedent) to approval and disbursement of a potential energy development policy operation funded by World Bank and other IFIs

CONOMY **and prioritising the power sector**

The Nigerian economy entered a recession in Q2 2016, recording four consecutive guarters of negative economic growth, with full year growth of -1.51%.

Economic contraction exposed structural weakness in Nigeria's growth model; a consumption based growth model fuelled by oil revenues.

This hid economic vulnerabilities arising from an underinvestment in infrastructure and the non-oil sector, exposing the economy to global oil shocks and capital flow reversals.

This led to:

- Declining Government revenues (Federal and State Government);
- Declining foreign exchange reserves at • US\$25.8 bn in Q4 2016;
- Consistently rising inflation at 18.7% in Q4 2016; ٠
- Rising rate of unemployment at 13.9% in Q3 ٠ 2016: and
- Overall weak consumer demand, weak ٠ government and private sector investment as well as rising cost of production inputs.

Macroeconomic Outlook for 2017 The implementation of the PSRP will support the Nigerian macroeconomic outlook for 2017.

Target positive GDP real growth of 2.5% in 2017.

Infrastructure development to drive economic growth.

Diversification of economy and growth of non-oil sector.

Improvement in overall business environment.

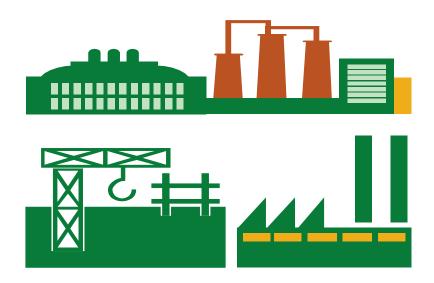


Improvement in key socioeconomic indicators.

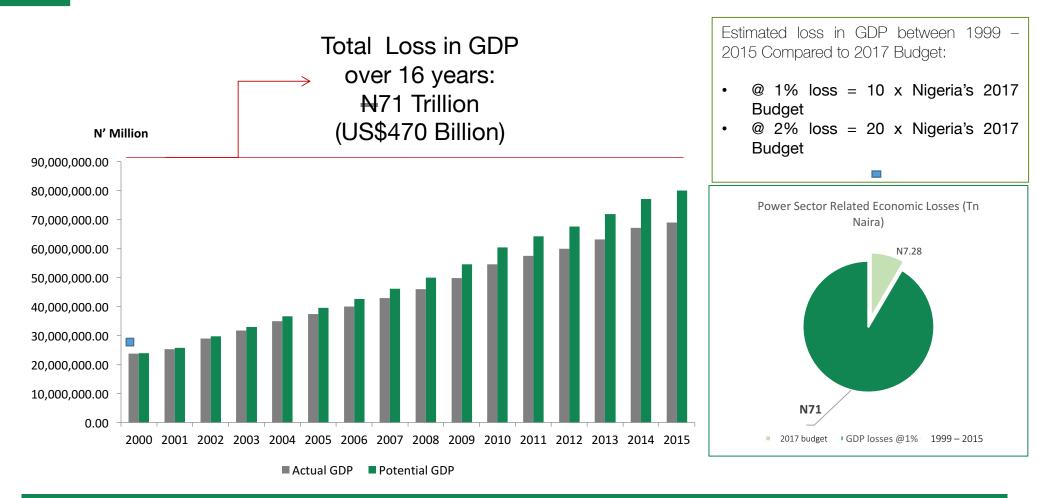
INTRODUCTION THE NIGERIAN ECONOMY **AND PRIORITISING THE POWER SECTOR**

- Electricity consumption and economic development are correlated. Poor performance of the power sector is seen as the key constraint to economic development.
- A poorly diversified energy mix where the majority (85%) of installed capacity is fueled by gas.
- Investment in the publicly-owned power sector seriously diminished by the early 1990s, with maintenance budgets greatly reduced and no new capacity added.
- At approx. 120kWh per capita, Nigeria lags far behind other developing nations in terms of on-grid electricity consumption.
 - Based on the country's GDP and global trends, electricity consumption should be four to five times higher than it is today according to Power Africa.

While analysis has shown that the power sector will require funding of up to \$1.5 Billion annually, going forward, funding of the power sector will enable diversification of the economy and is estimated to drive growth by at least \$29.3 Billion annually.



HE NIGERIAN ECONOMY AND PRIORITISING THE POWER SECTOR



According to the World Bank's Africa Infrastructure Country Diagnostic (AICD) and a 2015 McKinsey report, African countries are losing 1% of GDP per annum due to poor power infrastructure - Nigeria estimated GDP loss from 1999 to 2015 is N71 trillion due to under investment in power infrastructure.

POWER SECTOR RECOVERY IMPLEMENTATION PROGRAM

Market Indiscipline - The following table shows the amounts collected from their customers, DisCo Opex as per MYTO model, payments to NBET & MO, and the amounts retained by DisCos.

It is very clear that DisCos have retained a lot more for themselves in 2016 compared with 2015.

| DisCo Collect | tions vs. Payment | s to NBET & N | 10 | | | | | | | | | | | |
|---------------|-------------------|---------------|--------------|-------------|--------------|-------------|-------------|-----------|--------------|-------------|-------------|------------|---------------|-----------|
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | Billing Coll | ections by | Opex of Dist | Cos excl PP | Cash avail | able after | | | Cash retaine | d by DisCos | | | Settlement of | NBET & MO |
| | Dis | Cos | costs (as p | er MYTO) | meeting DisC | os own Opex | Payments to | NBET & MO | after paying | NBET & MO | DisCo Colle | ction Rate | Invo | ices |
| | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 |
| | NGN mln | NGN mln | NGN mln | NGN mln | NGN mln | NGN mln | NGN mln | NGN mln | NGN mln | NGN mln | | | | |
| Abuja | 39,476 | 46,592 | 11,555 | 11,882 | 27,921 | 34,710 | 24,409 | 16,945 | 3,512 | 17,765 | 64% | 67% | 53% | 29% |
| Benin | 25,949 | 26,988 | 9,839 | 9,937 | 16,110 | 17,051 | 17,049 | 12,376 | (940) | 4,676 | 67% | 53% | 56% | 31% |
| Eko | 39,668 | 45,685 | 12,215 | 12,530 | 27,453 | 33,154 | 27,841 | 19,169 | (388) | 13,985 | 73% | 74% | 83% | 52% |
| Enugu | 29,236 | 30,157 | 9,759 | 9,904 | 19,477 | 20,253 | 17,850 | 12,876 | 1,627 | 7,377 | 62% | 59% | 47% | 26% |
| Ibadan | 40,444 | 39,872 | 19,079 | 19,507 | 21,366 | 20,365 | 30,549 | 18,410 | (9,184) | 1,955 | 63% | 62% | 69% | 34% |
| Ikeja | 44,959 | 45,629 | 13,542 | 13,909 | 31,417 | 31,720 | 25,749 | 21,115 | 5,668 | 10,605 | 69% | 69% | 54% | 38% |
| Jos | 9,312 | 10,034 | 6,924 | 7,099 | 2,388 | 2,935 | 6,123 | 4,429 | (3,735) | (1,494) | 41% | 37% | 35% | 19% |
| Kaduna | 14,401 | 14,874 | 8,483 | 8,642 | 5,918 | 6,232 | 6,483 | 6,615 | (566) | (384) | 41% | 39% | 25% | 17% |
| Kano | 13,456 | 14,972 | 6,236 | 6,395 | 7,221 | 8,577 | 6,358 | 4,672 | 863 | 3,905 | 54% | 51% | 38% | 17% |
| Port Harcour | rt 18,434 | 22,712 | 6,294 | 6,444 | 12,140 | 16,269 | 10,730 | 5,901 | 1,411 | 10,368 | 53% | 44% | 44% | 15% |
| Yola | 4,121 | 5,409 | 4,592 | 4,690 | (471) | 719 | 1,809 | 2,201 | (2,281) | (1,482) | 57% | 51% | 30% | 19% |
| Total | 279,457 | 302,925 | 108,517 | 110,940 | 170,940 | 191,986 | 174,951 | 124,709 | (4,011) | 67,276 | 61% | 57% | 53% | 29% |

Lack of Cost Reflective tariff

DisCo Performance

| | ATC&C MYTO es | | ATC&C Actua report Dist | als as ted by | Variance vs. Ad | e - MYTO ctuals | Actual Co | ollections | MYTO e | tions if stimates lied | excl PP o | f DisCos costs (as 1YTO) | | (NBET & O) | Remain with A Collec | | with | ing Cash MYTO ctions |
|-----------------|------------------|----------------|----------------------------------|------------------|--------------------|--------------------|--------------|--------------|--------------|------------------------------|--------------|--------------------------------|--------------|---------------|----------------------------|------------|-------------|----------------------------|
| | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 |
| | | | | | | | NGN bln | NGN bln | NGN bln | NGN bln | NGN bln | NGN bln | NGN bln | NGN bln | NGN bln | NGN bln | NGN bln | NGN bln |
| | А | В | с | D | E | F | G | н | Т | J | м | N | о | Р | = G-M-O | = H-N-P | | |
| Abuja | 46.0% | 31.5% | 49.5% | 46.7% | 3.4% | 15.1% | 39.5 | 46.6 | 47.3 | 60.9 | 11.6 | 11.9 | 46.1 | 59.3 | (18.2) | (24.6) | (10.4) | (10.3) |
| Benin | 47.1% | 38.6% | 56.2% | 54.9% | 9.1% | 16.3% | 25.9 | 27.0 | 27.6 | 40.3 | 9.8 | 9.9 | 30.5 | 40.5 | (14.4) | (23.4) | (12.8) | (10.1) |
| Eko | 26.6% | 19.4% | 34.7% | 33.8% | 8.1% | 14.3% | 39.7 | 45.7 | 53.5 | 61.8 | 12.2 | 12.5 | 33.3 | 36.9 | (5.9) | (3.8) | 8.0 | 12.4 |
| Enugu | 38.7% | 38.4% | 61.0% | 61.9% | 22.3% | 23.5% | 29.2 | 30.2 | 35.7 | 40.8 | 9.8 | 9.9 | 38.2 | 49.0 | (18.7) | (28.8) | (12.3) | (18.2) |
| Ibadan | 36.2% | 30.4% | 48.9% | 50.2% | 12.7% | 19.8% | 40.4 | 39.9 | 46.5 | 60.0 | 19.1 | 19.5 | 44.3 | 54.2 | (22.9) | (33.9) | (16.8) | (13.8) |
| Ikeja | 28.0% | 20.8% | 43.2% | 44.5% | 15.1% | 23.7% | 45.0 | 45.6 | 53.5 | 63.8 | 13.5 | 13.9 | 47.6 | 56.0 | (16.2) | (24.2) | (7.7) | (6.0) |
| Jos | 53.9% | 48.3% | 66.5% | 72.9% | 12.6% | 24.6% | 9.3 | 10.0 | 14.7 | 19.3 | 6.9 | 7.1 | 17.4 | 23.6 | (15.0) | (20.7) | (9.7) | (11.4) |
| Kaduna | 47.7% | 31.9% | 65.9% | 68.2% | 18.2% | 36.3% | 14.4 | 14.9 | 25.6 | 34.9 | 8.5 | 8.6 | 25.9 | 37.9 | (20.0) | (31.7) | (8.8) | (11.6) |
| Kano | 44.9% | 38.2% | 56.9% | 58.6% | 12.0% | 20.4% | 13.5 | 15.0 | 17.5 | 23.4 | 6.2 | 6.4 | 16.9 | 27.9 | (9.7) | (19.3) | (5.6) | (10.9) |
| Port | 52.9% | 45.0% | 53.5% | 60.2% | 0.5% | 15.2% | | 22.7 | 20.0 | 26.2 | 6.2 | <u> </u> | 24.2 | 40.2 | (12.2) | (22.0) | (0.9) | (10.3) |
| Harcourt | 52.9% 43.8% | 45.0% 32.8% | 53.5% 58.3% | 63.2% | 14.5% | 30.4% | 18.4 | 22.7 | 20.8 | 36.3 | 6.3 | 6.4 | 24.3 | 40.2 | (12.2) (6.5) | (23.9) | (9.8) (5.6) | (10.3) |
| Yola Overall | 40.2% | 32.8% | 52.1% | 54.3% | 14.5% | 22.2% | 4.1 279.5 | 5.4 302.9 | 5.0 347.7 | 10.9 452.5 | 4.6 108.5 | 4.7 110.9 | 6.0 330.7 | 11.6 437.2 | (159.7) | (245.2) | (91.5) | (95.6) |

Nigeria Electricity Supply Industry (NESI) – A Loss of Investment Appetite

From being an investment destination sought after in 2013 – both at home and abroad, the NESI has fallen out of favour.

With the recent meetings in Abuja of the DFI/MDBs over issues concerning the currency redenomination of the Put-Call Option Agreement (PCOA), there now remains only 2 dependable sources of financing for the NESI:

NGN – The Central Bank of Nigeria (CBN) USD – The World Bank Group (WBG)

A bold turnaround plan is now required to utilise current assets and resources optimally, and to restore investor confidence in the sector, required to deliver the planned sector reforms.

| | 2013 | 2015 | 2017 | 2015 | |
|--------------------------------|------|------|------|------|---|
| Naira Funding | | | | | |
| Domestic Equity Private-Sector | | | | ??? | |
| Domestic Debt Private-Sector | | | | ??? | |
| Domestic Money Banks | | | | ??? | |
| CBN | | | | ??? | |
| | | | | | - |

2013

2015

2017

2010

| Dollar Funding | |
|-------------------------------|-----|
| Domestic Money Banks | ??? |
| Foreign Equity Private-Sector | ??? |
| Foreign Debt Private-Sector | ??? |
| DFI/MDB | ??? |
| WBG/IBRD | ??? |

FUNDING REQUIREMENTS

The analysis shows preliminary estimates amount owed to the market due to Tariff shortfall in 2015 and 2016. The table also shows the total amount of funding FGN is required to provide to support the power sector for the next five years (2017 – 2021) based on MYTO loss figures, the following scenario's were considered:

- 1. Scenario 1: Tariff increase in July 2017 ₦1.3 trillion (\$4.1 billion)
- 2. Scenario 2: Tariff increase in Jan 2018 ¥1.7 trillion (\$5.4 billion)
- 3. Scenario 3: Tariff increase in July 2019 N2.4 trillion (\$7.6 billion)
- 4. Scenario 4: Tariffs increase by 50% in July 2017 for all customer classes except R1, R2 and C1. Tariffs for nonvulnerable R2 will increase by Jan 2018. Tariffs for R1, vulnerable R2, and C1 will increase by July 2019 – ₦1.9 trillion (\$5.9 billion)

| | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2015-2021 |
|--|-------|-------|--------|--------|--------|--------|--------|-----------|
| Nigeria inflation | | | 17.14% | 15.29% | 15.46% | 14.73% | 15.46% | |
| US inflation | | | 2.34% | 2.65% | 2.52% | 2.50% | 2.50% | |
| Exchange rate at Dec 31 | | | 349 | 392 | 442 | 494 | 557 | |
| Exchange rate (NGN/USD) | | | 327 | 371 | 417 | 468 | 526 | |
| Generation (GWh) | | | 35,501 | 38,616 | 41,818 | 45,163 | 48,776 | |
| Generation (MW equivalent) | | | 4,053 | 4,408 | 4,774 | 5,156 | 5,568 | |
| Scenario 1 (tariff increase in July 2017) | (187) | (270) | (321) | (163) | (205) | (177) | 0 | (1,323) |
| Average Retail Tariff (N/kWh) | | | 36.5 | 48.0 | 49.0 | 53.5 | 63.0 | |
| Average Retail Tariff (USc/kWh) | | | 11.2 | 13.0 | 11.8 | 11.4 | 12.0 | |
| Scenario 2 (no tariff increase until Jan 2018) | (187) | (270) | (467) | (269) | (286) | (233) | 0 | (1,712) |
| Average Retail Tariff (N/kWh) | | | 28.8 | 44.0 | 46.5 | 52.0 | 63.0 | |
| Average Retail Tariff (USc/kWh) | | | 8.8 | 11.9 | 11.2 | 11.1 | 12.0 | |
| Scenario 3 (no tariff increase until mid-2019) | (187) | (270) | (467) | (622) | (569) | (251) | 0 | (2,367) |
| Average Retail Tariff (N/kWh) | | | 28.8 | 28.8 | 36.5 | 53.5 | 63.0 | |
| Average Retail Tariff (USc/kWh) | | | 8.8 | 7.8 | 8.8 | 11.4 | 12.0 | |
| Scenario 4 (tariffs increase by 50% in July 2017 for all | | | | | | | | |
| customer classes except R1, R2 and C1. Tariffs for non- | | | | | | | | |
| vulnerable R2 will increase by Jan 2018. Tariffs for R1, | | | | | | | | |
| vulnerable R2, and C1 will increase by July 2019 | (187) | (270) | (411) | (433) | (397) | (183) | 0 | (1,882) |
| Average Retail Tariff (N/kWh) | | | 31.8 | 36.8 | 42.4 | 53.6 | 63.0 | |
| Average Retail Tariff (USc/kWh) | | | 9.7 | 9.9 | 10.2 | 11.5 | 12.0 | |

FUNDING REQUIREMENTS

| S/ N | Options | Political Support | Public Support | Funders Support | Amount (US\$'bn) | PSRP Ranking |
|---------|--|----------------------|-------------------|--------------------|--------------------------|-----------------|
| 1 | July 2019 Tariff Increase | Medium | Medium | Low | NGN2.4Trn (US\$7.5Bn) | 2 |
| 2 | January 2018 Tariff Increase | Low | Low | Medium | NGN1.7Trn (US\$5.4Bn) | 3 |
| 3 | July 2017 Tariff Increase | None | None | High | NGN1.3Trn (US\$4.2Bn) | 4 |
| 4 | Tariff increase July 2017 for ONLY Industrial Customers | Medium | High | High | NGN1.9Trn (US\$5.9bn) | 1 |

Option 1: Tariffs remain frozen for all customer classes until July 2019. Estimated cost of FGN support is NGN2.4 trillion (NGN US\$7.6 billion) over the five (5) year period;

Option 2: Tariffs increase for all customer classes in January 2018. Estimated cost of FGN support is NGN1.7 trillion (US\$5.4 billion) over the five (5) year period;

Option 3: Tariffs increase for all customer classes in July 2017. Estimated cost of FGN support is NGN1.3 trillion (US\$4.1 billion) over the five (5) year period;

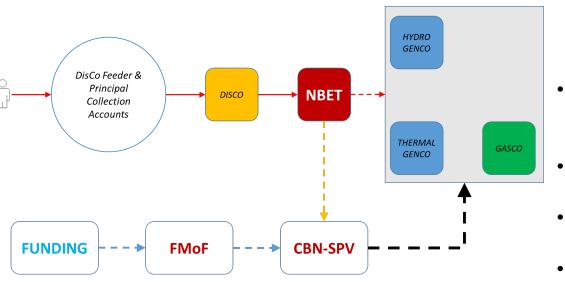
Option 4: Tariffs increase by 50% in July 2017 for all customer classes except R1, R2 and C1. The R2 customer class will be disaggregated and the portion not requiring FGN support (approximated as half) will experience an increase by January 2018. Tariffs for R1, vulnerable former R2, and C1 will experience tariff increase by July 2019. Estimated cost of FGN support is NGN2.3 trillion (US\$5.9billion) over the five (5) year period.

The implication of the implementation of any of these options would be the need for funded subsidies ("Electricity Market Support") valued at up to NGN2.4 trillion (US\$7.6 billion) between July 2017 and 2021. The table below shows the Working Group's ranking of the options outlined above based on its views on the political, public and potential financers acceptance of the various options:

THE PLAN

POWER SECTOR RECOVERY IMPLEMENTATION PROGRAM

- Sector requirement to guarantee an increasing quantity and quality of power supply power that has been threatened by the repeated inability of NBET to pay generation invoices.
- Current facility sizing of 701Bn for 2 years



- CBN provides funds to NBET for payment assurance to upstream.
 - Assures % of Payment of Energy Invoice: 'Capacity Plus Energy Delivered'
 - Assures % of Payment to GenCo Creditors – GasCos & Banks
- Critical set of Conditions Precedents to improve DisCo Remittances/Market Invoice Performance
- NBET verifies payment invoices and assurance & activates Upstream Contracts.
- Federal Ministry of Finance (FMoF)/FGN provides CBN repayment guarantees.
- Program Reduces Market Shortfall by Assuring GenCo Performance <u>whilst</u> <u>Improvements are made to DisCo</u> <u>Remittances</u>.

1. DisCos debts to upstream (Market shortfall) c. 470Bn.

- Verification of historic invoices with interest charges and FX effects (NERC, NBET, MO)
- Payment of verified obligations (FMoF, NBET)

2. FGN debt to DisCos (Tariff shortfall + Actual Remittances) c. 460Bn NGN

- Determination of DisCo Compensation/Obligations (NERC)
- Payment of verified obligations to DisCo Creditors (FMoF, NBET).
- Determination of repayment mechanism for DisCo Debtors (NERC)
 - o Tariff Methods (NERC)
 - o Loan facilities (CBN)
 - o MDA Credits

3. MDA Debts to DisCos.

- Verification of historic invoices and physical locations (OVP)
- Payment of verified obligations to DisCos (FMoF, CBN).

GOING FORWARD

- Continuous Monthly Monitoring of GenCos', DisCos', and Service Providers' market balances (NERC)
- Centralized MDA Payment System (CBN, FMoF)

INTERVENTIONS REQUIRED TO MINIMIZE SUBSIDY GOING FORWARD

- 1. <u>Tariff Review</u>: Approach cost reflective tariff over a short period 5 years, maximum; this reduces the size of the revenue shortfall FGN will need to finance / subsidize.
- 2. <u>Aggressive ATC&C Loss reduction</u>: Incentivize DisCos adequately to reduce losses. This should increase the quantity of electricity delivered to homes which should increase sector revenues/cash flows. Specifically:
 - ✓ Capex for metering, transformers: Cheap, long tenured loans from WB/MDB's required to FastTrack
- 3. <u>Fully funded subsidy ("Project Finance" approach</u>): Subsidies that are not funded become even larger problems in the future. Ensuring the projected subsidy is fully funded upfront eliminates this risk and reduces the subsidy requirement overall.
- 4. <u>Transparency:</u> Increase transparency on revenues and costs, starting with maximum demand (MD) customers (this should be fully automated and cashless).
 - ✓ Put a technology platform in place to settle sales and payments for MD and similar customers

5. Enforcement of market regulations on:

- ✓ ATC&C loss reduction;
- ✓ Power theft;
- ✓ Metering; and
- ✓ Penalties.

OFF GRID RENEWABLE SOLUTIONS – ACCESS & RURAL ELELECTRIFICATION

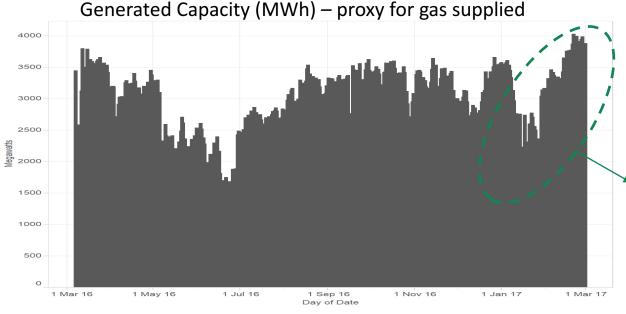
| Component | Description |
|---|---|
| Rural Mini Grids | Electrification of unserved and under-served areas that have high economic potential. The focus will be on solar-based mini grids, which can be rolled out quickly, and later be integrated with DisCos. |
| Stand-Alone Home Solutions | Provision of Solar Home Systems (SHS) and solar lanterns, amongst other products, for areas where mini-grids are not viable. The stand-alone solutions may include individual photovoltaic (PV) systems that can provide sufficient electricity to satisfy the needs of households and small commercial enterprises (e.g., for lighting, radio, TV, fan, DC fridge). |
| IPPs for federal universities and teaching hospitals | The lack of access to reliable power supply is a major barrier to effective learning, institutional operations and student residency in Nigeria's federal universities. The focus of the Energizing Education program objective is to provide sustainable electricity supply to 37 federal universities and 7 university teaching hospitals across the country (including street lighting for illumination and security of campuses). The power will come from off-grid systems ranging from 1MW to 10MW. |

ADDRESSING TRANSMISSION INFRASTRUCTURE GAPS

- An engineering firm was hired to conduct a transmission infrastructure gap analysis for Nigeria's power grid before and after the 22 priority projects included in the Ministry of Power's 2017 budget.
- The grid has 5,500 MW of transmission capacity currently and will have up to 7,000 MW once the projects are commissioned. In summary:

| Transmission Segment | Status |
|---|--|
| Gas Generation Evacuation | All 330 kV connected gas generation plants can be evacuated with no power station specific transmission constraints Some constraints at the 132 kV level, particularly in the Lagos area. |
| Current Loadflow & Post-Project Loadflow | The grid has the capacity to wheel: ✓ 5,500MW of generation capacity before the priority projects; ✓ Up to 7,000 MW with the projects (from 2018, assuming projects are commissioned in 2018) ✓ Adequate funding required for preventive and corrective maintenance |

ADDRESSING GAS PIPELINE VANDALISM



- Gas supply has been volatile mostly decreasing – since the resumption of militant activity in the Niger Delta early 2016;
- Gas supply dropped by as much as 50% (with generation capacity dropping to 1,700MW in July 2016);
- Gas production has increased 30% since the VP's visit to the region in November 2016;
- The VP's visit was the first of FGN's 5-pronged strategy of active engagement in the Niger Delta to curb gas pipeline vandalism.

FGN's engagements with the Niger Delta to curb gas pipeline vandalism

1. Nov 2016: high level political engagement led by the VP to reaffirm FGN's commitment to the region;

In the Future:

- 2. Strategic level engagement led by His Excellency, The Vice President with Minister of State for Petroleum and 9 state governors to identify critical development priorities for each state in the region;
- **3. Operational and programmatic engagement** by representatives of various MDAs, including the Office of the Vice President to convert the region's development priorities into specific projects;
- 4. Ownership stakes by host communities in oil and gas assets will make them guard their assets; and
- 5. Engaging host communities to secure assets in their townships.

Possible interventions for DisCos to focus on aggressive loss reduction:

- It is important to hold operators accountable to performance benchmarks in line with transaction agreements (Sales and Performance Agreements) in order not to reward inefficient operators whom may have gamed entry into the market at the transaction stage;
- Targeted subsidies to aid in managing impact of high ATC&C losses while holding operators to their loss reduction commitments;
- Timely settlement of MDA Debts.
- Facilitate appropriate financing for crucial loss reduction capex (e.g. WB proposal)

Interventions required to make TEM Effective:

- Cost Reflective Tariff regime preferably implemented with policy support (subsidies);
- Regulatory certainty and consistency in conducting Minor Reviews in a timely manner;
- Proper allocation and prompt resolution of risks relating to Gas and TCN infrastructure;
- Activation of all industry contracts (Vesting, PPAs, TUOS, GSAs, Ancillary Service, Market Participation, Connection Agreements, Performance Agreement).

RESTORE SECTOR FINANCIAL VIABILITY RESTORE STABILITY

- 1. To complete of disbursement of the balance of the Nigerian Electricity Market Stabilization Facility (NEMSF) to the respective Gas suppliers, Generation companies and distribution companies.
- 2. To implement of N701bn payment assurance program with CBN created for NBET to pay future bills.
- 3. To pay accrued market shortfall accumulated in the year 2015 2016 attributable to the non cost reflective tariff, FX shock and low energy levels.
- 4. To ensure that distribution companies that perform below the agreed loss levels at the time handover as approved by NERC in 2014, be held accountable for the inefficiency.
- 5. To ensure board approvals for power sector government agencies are completed to ensure adequate corporate governance.
- 6. To ensure a transparent and effective regulatory framework.
- 7. To provide a regulatory environment that is sufficiently flexible to take into account new technological developments and the international trends in the power sector.

RESTORE SECTOR FINANACIAL VIABILITY ATTAIN VIABILITY

- 1. To develop and implement a cost reflective tariff for the Nigerian Electricity Market.
- 2. To implement a short medium term government support that reduces rate shock to consumers, which will improve ATC & C losses.
- 3. To ensure that distribution companies implement the agreed loss reductions targets as stated in the performance agreements.
- 4. To recruit a technically competent individual on the board of each of the distribution companies to represent BPE.
- 5. To ensure that the Nigerian Bulk Electricity Trading is adequately capitalized to meet its obligations as a credit worthy off-taker.

DISCO RECAPTILIZATION

Measures to Recapitalize the DisCos

- The total invested by the Discos to acquire 60% stake was US\$1.42 Billion
 - The investors were allowed to borrow up to 70% of this amount to which the Government guaranteed through the Put-Call option in the Performance Agreement and Direct Agreement with lenders
 - Evidence seems to suggest that the Discos are focused on servicing their acquisition loans rather than investing in metering, transformers etc to enhance their operational efficiency and reducing system losses
 - While the acquisition loans are in Dollars, unlike the Gencos that have tariff that are a 100% indexed to US Dollars, the Discos tariff is 100% in Naira, thus the Devaluation of Naira has massively exposed the Disco shareholders balance sheet.
- The CBN can facilitate renegotiation of the shareholder loans outstanding and redenomination of the loans from Dollars to Naira in line with the Discos revenue profile
- Potential dilution of both the FGN and Privately held stakes will help bring some stability to the DisCos balance sheet.

- We assumed the deficit from Nov 1, 2013 to Jan 31st, 2014 was settled in full with NEMSF proceeds (which will be fully disbursed as part of this Program).
- Following TEM, in February 2015 to December 2016, the accumulated deficit in the industry can be attributed to:
 - Sculpting of the retail tariff as provided for under the MYTO 2015 order;
 - Changes in macro-economic variables (i.e. exchange rate depreciation, inflation);
 - Decrease in electricity generated due to gas pipeline vandalism, DisCo operational inefficiencies; and
 - Lack of market discipline by some DisCos (refusal to remit monies owed to the market).
- The accumulated deficit can be dissected into: Tariff Shortfall and Market Shortfall.
 - The Tariff Shortfall is due to changes in macro-economic variables, volumetric shock in energy supplied and the costs of interest on non-financed shortfalls via retail tariff sculpting.
 - This has resulted in a shortfall of **N458 Billion** due to Discos from Customers;
 - The Market Shortfall is due to non-payment of actual MO and NBETs invoices by the DisCos.
 - This has created a shortfall of N473 Billion due from DisCos to the market.

Tariff & Market Shortfalls

| | | | Disco Excess |
|--------|-----------------|------------------|------------------|
| | Tariff Deficit | Market Shortfall | Responsibility |
| ABUJA | 44,863,980,800 | 64,102,401,003 | (19,238,420,203) |
| BENIN | 53,117,905,427 | 41,879,416,897 | 11,238,488,530 |
| EKO | 27,395,923,488 | 24,017,307,731 | 3,378,615,757 |
| ENUGU | 44,160,795,180 | 56,936,561,525 | (12,775,766,345) |
| IBADAN | 58,810,736,003 | 50,642,075,274 | 8,168,660,729 |
| IKEJA | 37,156,754,007 | 57,246,818,445 | (20,090,064,438) |
| JOS | 36,682,954,768 | 30,697,763,433 | 5,985,191,335 |
| KADUNA | 47,654,564,826 | 51,297,518,900 | (3,642,954,074) |
| KANO | 39,952,399,439 | 34,842,039,388 | 5,110,360,051 |
| PH | 47,624,527,132 | 47,327,268,004 | 297,259,127 |
| YOLA | 20,624,417,296 | 14,024,911,678 | 6,599,505,618 |
| TOTAL | 458,044,958,367 | 473,014,082,279 | |

DIMENSIONING OF ACCUMULATED DEFICIT

2015-2016 Market Shortfalls

| DisCos and Service Providers Shortfall | | | | | | | |
|--|------------------|-----------------|--|--|--|--|--|
| Entity | Туре | Amount Owed | | | | | |
| SO | Service Provider | 9,611,705,769 | | | | | |
| MO | Service Provider | 1,698,316,572 | | | | | |
| TSP | Service Provider | 70,850,515,325 | | | | | |
| NERC | Regulator | 8,739,412,504 | | | | | |
| NBET | Service Provider | 823,337,600 | | | | | |
| ANCILLARY SERVICES | Service Provider | 343271802.4 | | | | | |
| BENIN | Disco | 11,238,488,530 | | | | | |
| EKO | Disco | 3,378,615,757 | | | | | |
| IBADAN | Disco | 8,168,660,729 | | | | | |
| JOS | Disco | 5,985,191,335 | | | | | |
| KANO | Disco | 5,110,360,051 | | | | | |
| PH | Disco | 297,259,127 | | | | | |
| YOLA | Disco | 6,599,505,618 | | | | | |
| | | 132,844,640,720 | | | | | |

| | GenCos Short | fall |
|--------|--------------|------|
| Entity | Type | ٨, |

| Gencos Shortfall | | |
|---------------------|-------|--------------------|
| Entity | Туре | Amount Owed |
| AFAM | Genco | 25,483,980.23 |
| AFAM VI (SHELL) | Genco | 15,223,938,728.69 |
| ALAOJI NIPP | Genco | 11,443,953,445.97 |
| ASCO | Genco | (0.00) |
| CALABAR (ODUKPANI) | Genco | 5,560,784,293.38 |
| DELTA | Genco | 33,624,579,530.68 |
| EGBIN | Genco | 55,608,085,694.17 |
| GBARAIN NIPP | Genco | 1,939,157,854.06 |
| GEREGU | Genco | 10,058,931,839.14 |
| GEREGU NIPP | Genco | 10,466,104,441.15 |
| IBOM POWER | Genco | 5,674,175,656.79 |
| IHOVBOR NIPP | Genco | 10,460,206,651.29 |
| JEBBA | Genco | 21,339,888,622.65 |
| KAINJI | Genco | 15,850,484,578.16 |
| ΟΚΡΑΙ | Genco | 47,656,142,355.13 |
| OLORUNSOGO 1 | Genco | 19,172,295,927.45 |
| OLORUNSOGO 2 (NIPP) | Genco | 5,558,092,998.28 |
| OMOKU | Genco | 1,001,681,597.10 |
| OMOTOSHO 1 | Genco | 18,857,639,621.57 |
| OMOTOSHO 2 | Genco | 13,097,650,211.48 |
| RIVERS IPP | Genco | 1,227,807,811.15 |
| SAPELE | Genco | 5,485,827,232.96 |
| SAPELE 2 (NIPP) | Genco | 11,008,023,165.76 |
| SHIRORO | Genco | 19,826,494,178.98 |
| TRANS AMADI | Genco | 2,011,142.58 |
| | | 340,169,441,558.79 |

* The market shortfall is N473 Billion

IDENTIFY FUNDING SOURCES

The analysis has shown that the power sector will require funding of approximately **\$7.6 Billion** over five years, going forward, the table below shows possible funding sources

| Source Budget Allocations NIPP Sales World Bank AfDB | Funding (\$ billion) 3.50 2.10 1.00 1.00 | A) The World Bank The World Bank has proposed \$2.5bn support to Nigeria's power sector given the critical importance of the sector to economic recovery . At least \$1.0bn of this will go towards a performance based loan to enable NBET to pay 100% of its wholesale invoices in full and on time. |
|---|---|--|
| <u>Total</u> | <u>7.60</u> | B) The AfDB The AfDB has proposed \$3 to \$4bn of support to Nigeria (albeit their likely intention is to spread this across a number of sectors). FGN will push for at least \$1bn of this to go into supporting the NBET/MO funding shortfall. |
| | | C) NIPP Sales There are at least three NIPP GenCos that could be sold for their bid prices (Geregu, Calabar, Omothosho and Ihovbor) provided the FGN put in place the requisite payment guarantees (i.e. similar to those offered to the new entrant IPPs). The sale of these assets would probably take at least a year to complete but could raise a further \$2.1bn. |

Determine PSRIP Messaging for Specific Stakeholders

COMMUNICATIONS

Core Messaging

- Restore power sector stability
- Restore sector sustainability unto a path for sector growth

Conduct Sector Stakeholder Engagements

- Engagements will include briefings, presentations, workshops, roundtables and dissemination of communications deliverables
- Stakeholders are Executives, Sector MDAs, NASS, Private Operators, Investors, CBN, Judiciary, Ministry of Finance, etc.

Implement Strategic Communication Plan with Non-Sector Stakeholders

- Hold awareness and advocacy initiatives with the media, banks, CSOs, MAN, consumers, etc.
- Conduct public sensitization on the PSRIP and sector activities with town halls, television, newspaper, social media and radio campaigns.

Increase Access to Information and Transparency

 Launch Power Sector Website as a key channel for information/data access on the PSRIP and power sector activities which include sector achievements, milestones, etc.)

• Dissemination of infographics, video and awareness tools through multiple channels. Measure, evaluate, and assess communication s impact

• Conduct daily media monitoring.

 Establish channels to attain stakeholder feedback to identify communications

gaps.

- Conduct public consultations, surveys and polls to determine stakeholder perception.
- Revise messaging/comm unications activities based on findings.

WORLD BANK GROUP

WORLD BANK GROUP

The World Bank Group has expressed its willingness to assist the Federal Government of Nigeria (FGN) in preparing and supporting a credible power sector recovery implementation program. The World Bank Group has indicated potential support for the plan totalling up to US\$2.5 bn with an additional US\$2.7 bn (IFC investment and MIGA support) for private investment (*Breakdown shown in table below*).

| S/N | Item | Description | WBG potential funding (US\$'mn) |
|-----|--|---|---------------------------------|
| 1 | Performance based loan for financial support to eliminate cash flow deficits | Performance based loan for financial support t NBET to ensure GENCOs and Gas suppliers are paid 100% notwithstanding any shortfalls from DISCOs. | 1,000 |
| 2 | Loss Reduction in Distribution including Metering | Initial deployment should be focused on maximum demand customers. The metering scheme will be tied to clearly defined performance targets for the DISCOs supported by data and information received during an audit exercise. | 500 |
| 3 | Support to TCN | Financing program for TCN priority projects. | 364 |
| 4 | Rural electrification initiatives | Solar mini grid projects, Social solar electrification projects – schools, hospitals, and Rural electrification fund | 350 |
| 5 | Guarantees | IPP guarantees – IBRD | 305 |
| | Total | | 2,519 |
| 6 | IFC | Direct investment and mobilisation for power sector for additional 3.5GW of power generation as well as investments in distribution companies | 1,300 |
| 7 | MIGA | Guarantees for both gas and solar IPPs (debt and equity) | 1,400 |

WORLD BANK GROUP

CONDITIONS – The list below highlights the TASKS FGN has to fulfil in order to qualify for the \$2.5billion shown on the pervious slide.

1. FEC approval of the Power Sector Recovery Implementation Program (PSRIP)

- 2. Sources of funding identified for the PSRP
- 3. Appointment of Boards (NBET, TCN, NELMCO, NDPHC, REA, BPE)
- 4. Appoint BPE professional Directors on DISCO Boards
- 5. Policy statement issued by FMoPWH on cost-reflective tariff / subsidy path endorsed by FMoF
- 6. Update MYTO methodology consistent with policy
- 7. Carry out tariff review (per MYTO review schedule)
- 8. Budget containing provision for MDA debt approved
- 9. Announce the operational mechanism for subsidy
- 10. Institutional arrangements in place for oversight, implementation and monitoring of the PSRIP
- 11. Issue the gas pipeline vandalism prevention strategy
- 12. Implement [approved actions] to reduce gas pipeline vandalism
- 13. Review and confirmation of gas and transmission infrastructure investment required for PSRIP
- 14. Conduct legal review of sector contracts including Performance Agreements, Vesting Contracts and PPAs to facilitate hitch-free contract activation
- 15. Review by BPE/NERC of Disco investment/performance improvement plans
- 16. Market Operator submits generation adequacy report to NERC
- 17. Review of timing of projects in preparation and issue policy for competitive procurement
- 18. Issue communications strategy for PSRIP and begin implementation

ONGOING ACTIVITES

- 1. Financial analysis of DisCos and GenCos
- 2. DisCo Recapitalization plan
- 3. Quantifying potential private sector investment
- 4. Developing and implementing measures to enforce market discipline
- 5. Infrastructure Gap Analysis (gas, generation, transmission & distribution)
- 6. Legal review of market contracts & privatisation agreements
- 7. Developing standard template for reporting and monitoring MDA PSRIP tasks.
- 8. Communications Strategy
- 9. MDA debts verification exercise

ACTION PLAN

| MDA | Action Item | Target Date |
|----------------------------------|---|---------------------------|
| | 1. FEC approval of the Power Sector Recovery Program | 22th March 17 |
| | 2. Policy statement to support the power sector with 7.5 billon over 5 years, for market viability | 29 th March 17 |
| | 3. Policy statement that tariff must be cost reflective over the next 5 years | 29 th March 17 |
| 1. Federal Government of Nigeria | 4. Established boards for BPE, NBET, NDPHC, TCN, REA, NAPTIN, NEMSA and NELMCO and Chairman NERC | 1 st June 17 |
| | 5. Designate Professional Directors in representation of BPE on DISCO boards | 1 st June 17 |
| | 6. Payment of MDA past debt settlement | 30 th June 17 |
| | 7. Commence Payment of MDA future electricity bills | 30 th Sep 17 |
| | 8. Establish transparent and comprehensive sector website | 31 st May 17 |
| | 9. Oversee and monitor the implementation of PSRP | On-going |
| 2. Office of the Vice-President | 10. Coordinate FGN/WB Working Group | On-going |
| | 11. Project manage FGN deliverables for World Bank Group CPs | On-going |
| | 12. Conduct desktop verification process for MDA debts | 28 th April 17 |
| | 13. Conduct physical verification exercise for MDA debts | 29 th Sept. 17 |

| MDA | Action Item | Target Date |
|---|---|---------------------------|
| 3. Federal Ministry of Power, Works and Housing | 14. Coordinate FGN communication strategy preparation and roll-out | 31 st May 17 |
| | 15. Ensure all NEMSF requirements satisfied by NESI | 15 th April 17 |
| | 16. Take ownership of PSRIP | On-going |
| | 17. Establish communications strategy for PSRP | 14 th April 17 |
| | 18. Issue clear policy on actions (i.e tariff, proposed funding to cover shortfall) | 17 th May 17 |
| | 19. Ensure all requirements for NEMSF are met to allow completion of full disbursement. Including agreements with NESI participants for LC loan for Abuja and Kaduna Discos | 19 th April 17 |
| | 20. Commencement of full commercial operation of the electricity market | 29th Dec 17 |
| | 21. Finalize and make effective vesting contracts with Discos (Abuja, Kaduna, Benin, Yola) | 29 th Sep. 17 |
| 4. Nigerian Bulk Electricity Trading | 22. Make Power Purchase Agreement (PPAs) effective | 29 th Sep. 17 |
| Company (NBET) | 23. Pause on new generation (unsolicited). Develop competitive procurement plan. | 29 th Sep. 17 |
| | 24. PCOA Issues - NBET should develop bankable PCOAs | 24 th March 17 |

| MDA | Action Item | Target Date |
|--------------------------------------|---|---------------------------|
| | | |
| | 26. BPE to engage with NERC on DISCO revised business plans to be negotiated, finalized and effected. | 31 st March 17 |
| | 27. Legal review of Performance Agreements | 31 st March 17 |
| | 28. Make performance agreements effective | 31 st May 17 |
| | 29. Obtain all management accounts from each DISCO on a monthly basis | On-going |
| | 30. Obtain all audited accounts yearly | On-going |
| 5. Bureau of Public Enterprise (BPE) | 31. Conduct legal review of contracts and direct/bank agreements with the consequences of all types of terminations | 31 st May 17 |
| | 32. After agreements are effective, monitor that all LCs should be available within 3 months | 31 st Aug 17 |
| | 33. Comment on NERC Business Continuity Regulation | 4 th April 17 |
| | 34. Develop process of management contractor in the event Disco failure | 21 st April 17 |
| | 35. Present proposal on way forward for TCN | 21 st April 17 |
| | 36. Conduct assessment of losses | 31 st Aug. 17 |
| | 37. Require Discos to identify all customers and commence metering program | 29 th Sep. 17 |
| | 38. Report on Adequacy of Discos technical partners | 19th May 17 |

| MDA | Action Item | Target Date |
|--|---|---------------------------|
| | 39. Update MYTO methodology to include quarterly regulatory tariff reviews to reduce time lag in reflecting PPAs (which adjust monthly) | 19 th June 17 |
| | 40. Update the retail tariff design | 18 th May 17 |
| | 41. Publish in website 2016 December tariff review | 3 rd April 17 |
| | 42. Conduct tariff reviews with sculpting and non-sculpting scenarios | 28 th April 17 |
| | 43. Project cost reflective tariff over the next 5 years | 28 th April 17 |
| | 44. Build capacity of NASS, Judiciary, etc. on sector activities and publicize | 31 st May 17 |
| 6. Nigeria Electricity Regulatory Commission (NERC) | 45. Conduct assessment of number of customers | 28 th Sep 17 |
| | 46. Establish enforcement strategy for sector participants and publicize | 7 th April 17 |
| | 47. Finalize business continuity regulation after completing consultation | 22 nd May 17 |
| | 48. NERC reviews approach for transmission MYTO towards a revenue cap performance based rate setting (PBR) (with caps to penalties) | 31 st July 17 |
| | 49. NERC enhances website (communication) and includes performance evaluation of Discos and TCN | 25 th April 17 |
| | 25. Conduct forensic audit of all DISCOs by reputable accounting firms | 27 th May 17 |

| MDA | Action Item | Target Date |
|----------------------------|--|---------------------------|
| | 50. Execute Power Transmission Agreements | 26 th May 17 |
| | 51. MO to execute market participation agreements and LCs effective | 30 th June 17 |
| | 52. Submit details of foreign currency loans to NERC to ensure tariff accommodates debt service obligations | 31 st March 17 |
| | 53. Establish ancillary services agreements | 29 th June 17 |
| | 54. SO Submit demand projection report for 5 years to NERC for approval and SO publishes Report in website | 30 th May 17 |
| | 55. MO Submit generation adequacy report to NERC for approval and publishes in MO website | 30 th May 17 |
| 7. Transmission Company of | Prepare strategy on legacy assets and liability | 28 th April 17 |
| Nigeria (TCN) | 56. Submission of least cost generation and transmission expansion plan for NERC approval and TCN adoption of transmission expansion plan | 29 th Sep. 17 |
| | 57. Update Grid Code as needed to ensure feasibility and management of shortages, including demand forecast bottom up approach and open access provisions | 31 st May 17 |
| | 58. Regularly submit to NERC performance data and planned transmission investment plus progress (Monthly) | On-going |
| | 59. SO Regular publication on website: operational plans, actual results of operation and explanation of differences (Monthly) | On-going |
| | 60. Regularly publish in TCN website: updated transmission expansion plan, standard connection and use of system agreement, and procedures for new connections | On-going |

| MDA | Action Item | Target Date |
|--|--|---------------------------|
| 8. Nigerian Electricity Liability Management Company (NELMCO) | 61. Prepare strategy on liability settlement | 31 st May 17 |
| | 62. Payment mechanism for MDA debt payment | 28 th April 17 |
| 9. Ministry of Finance | 63. Advise on possible funding options for PSRIP and operational mechanism | 28 th April 17 |
| | 64. Implement mechanism for regular future payment of MDA electricity bills | 30 th June 17 |
| | 65. Accelerate LC resolution for Abuja and Kaduna | 25 th April 17 |
| 10. Central Bank of Nigeria | 66. Complete NEMSF disbursement | 1 st May 17 |
| | 67. Conclude upstream payment assurance plan | 31 st May 17 |
| | 68. Establish MDA debt disbursement payment system based on FMoF payment mechanism for MDA debts | 28 th June 17 |
| | 69. Establish clear forex policy for power sector | 28 th April 17 |

| MDA | Action Item | Target Date |
|--|--|---------------------------|
| 11. Niger Delta Power Holding Company (NDPHC) | 70. Complete all projects to evacuation stage for all 10 power plants | 20 th March 18 |
| | 71. Complete all transmission projects | 20 th March 18 |
| | 72. Privatize Calabar, Geregu 2, Ihovhor and Omotosho power plants in conjunction with BPE (proceeds to go to PSRIP) | 20 th March 18 |
| | 73. Finalize all commercial agreements | 20 th March 18 |
| 12. Ministry of Petroleum Resources NNPC/NGC | \prime 74. Develop clear plan on completion of gas-to-power projects | 31 st April 17 |
| | 75. Develop clear plan on gas vandalism prevention strategy | 31 st April17 |
| | 76. Activate gas supply agreements and contracts | 31 st July 17 |

DISCOS

Action Item

Target Date

DISCOS

GENCOS

Action Item

Target Date

GENCOS

APPENDIX

Working Group Coordination

The FGN-WBG Working Group will be coordinated by the **Damilola Ogunbiyi**, Senior Special Assistant to the President on Power, Office of the Vice President and **Kyran O'Sullivan**, Lead Energy Specialist, World Bank.

FGN TEAM consists of representatives from the following organizations -

- 1. Office of the Vice President
- 2. Ministry of Power, Works and Housing
- 3. Ministry of Finance
- 4. Ministry of Petroleum Resources
- 5. Central Bank of Nigeria
- 6. Nigerian Electricity Regulatory Commission
- 7. Bureau of Public Enterprises
- 8. Nigerian National Petroleum Corporation
- 9. Niger Delta Power Holding Company
- 10. Nigerian Bulk Electricity Trading Company
- 11. Transmission Company of Nigeria

World Bank TEAM

- 1. Junhui Wu. Overall direction.
- 2. Beatriz Arizu. Regulatory& Institutional
- 3. Muhammad Wakil. Tariff analysis
- 4. Kate Baragona. Financial solutions
- 5. Richard Games. Financing options
- 6. Gulum Dhalla. Company financial analysis
- 7. Olayinka Babalola. Fiscal space analysis
- 8. Dhruva Sahai. Financial Analysis

A number of analytical tasks have been commissioned (e.g. on priority gas supply, generation & transmission infrastructure) as inputs to the plan.